Managing Stakeholders

Course Outline

SPARTAN
Allied Services
Deliver Results - Create Value

Program Overview

Most of the time spent by Project Managers is communicating and managing stakeholders. In this one-day course, participants will solve cases that involve identifying and managing stakeholders. Group exercises revolve around classifying stakeholders using the Power-Influence Grid, and the Salience Model. Communication models, and how to properly communicate change will also be covered by the course.

Duration

1- Day Program

Prerequisite:

None

Learning Objectives

Participants will learn a structured way of identifying, classifying, and managing stakeholders.

PDUs to be awarded

Program	Technical	Leadership	Strategic & Business
PMP	7		
CAPM	7		
PgPM	7		
PMI-ACP	7*		
PMI-RMP	7*		
PMI-SP	7*		
PfMP	7		
PMI-PBA	7*		

* Only applies to the general project management PDUs required, not to specific program requirement

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Why Choose SAS Management Inc.

We Deliver Results

SAS Management Inc. has consistently proven its capability to deliver and exceed our clients' expectations. We are the only PEOPLECERT© Accredited Training Organization (ATO) in the Philippines. Our pool of consultants and trainers are seasoned industry veterans who have above average qualifications and certifications such as Business Management, Process Improvement, and Organizational Development Programs.

We Create Value

SAS Management Inc. believes in ensuring that our services meet the intended needs of our clients. To us, it is more than just providing training and consulting but rather ensuring that these are the things that our clients really need. This is why SAS Management Inc. is probably the only training provider that does a thorough needs assessment prior to providing a proposal. Our goal for every proposal is to CREATE VALUE for your organization.

SAS Management, Inc. is affiliated and endorsed by the following organizations:

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